



MINNESOTA ASSOCIATION

Holstein

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January 6, 2020

To: 2020 Minnesota Spring Special Sale Staff/Selectors

From: Amanda Bedtke, Business Manager

Re: 2020 MHA Spring Special Sale Deadlines and Selector Information

Thank you for agreeing to assist in the selection process for the Minnesota Spring Special Sale. The sale will be held on **Saturday, April 11, 2020** at the McLeod County Fairgrounds in Hutchinson, Minn. The goal of the sale committee is to offer around 100 head of high-quality heifers and milk cows (committee would like at least 75 cows and bred heifers). We're putting our energy into making this a profitable sale and we appreciate your willingness to join this endeavor.

We are asking you to again collect a **\$50.00 catalog/entry fee per animal** at the time of selection (there is a \$100 maximum per consignor). Selectors are responsible for collection of this fee. This \$50 will be refunded in full to all live animals that show up to the sale and sell. Additionally, it will be the responsibility of the selectors to write sale captions. This will be required for all lots offered for sale, regardless if a picture is available. Please review past captions and try your best to write something for each consignment. It is the feeling of the sale committee that the selector is able to write a more precise caption while reviewing the pedigree, production information and screening of the animal and other ancestry. On the backside of the consignor form there is space available to complete your sale caption. Please note that if the space is left blank the consignment will not have a caption. Many thanks for your help!

Please remember to fill out the consignor form (an electronic form is available upon request) completely, both sides. A selector checklist has been included for your reference. Keep in mind that consignors involved with the HA-USA's Complete Program can receive pedigrees free of charge online. By asking the consignor and obtaining a pedigree through them you can help MHA save money. **Also, if pictures need to be ordered, please notify the office as soon as possible.** The consignor will be charged for ordered pictures. If the consignor has pictures to be used in the sale catalog, send them to the office and we will send them back upon completion of the catalog. The \$50.00 entry fee for all selections is required. Please have the consignor make check payable to the MHA and send it in with the consignor form. If they have a DHIA cow page available for the consignment or for other ancestry, please include them with the consignor form. **Again, all selections should be sent to MHA as soon as possible either by mail or fax to facilitate production of the catalog.**

REMEMBER TO DISCUSS THE HEALTH TEST REQUIREMENTS WITH THE CONSIGNOR. THEY ARE LISTED AT THE TOP OF THE CONSIGNOR FORM AND ARE REQUIRED FOR ALL ANIMALS CONSIGNED TO MHA SALES. **The proper health forms for TB must accompany the consigned animal to the sale.** Animals brought to the sale site without the proper health papers will be sent home! **If you have any questions regarding health papers, please call the MHA office.**

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A motion was made by the MHA sale committee to not sell any three-quartered cows at future sales. Also, if an animal is sent to the sale and is deemed unfit to be sold by the committee chair, it will be the responsibility of the consignor to take care of trucking fees and arrangements as soon as possible.

Only lactating cows will be full body clipped. All non-lactating animals will have their head, tail and rump clipped only.

A few deadlines should be noted when making selections for the Spring Special Sale. The deadline for the Cattle Connection and Dairy Star is Friday, March 6, 2020. For consignments to be included in the sale catalog, information must be received by **Monday, March 23, 2020**. You must have all information (completed consignor form, pictures, etc) into the MHA office by this date. After this date, the sale catalog orders will be determined and all ads will be created. Following this process, all other consignments will be placed in the back of the sale catalog.

Lastly, please send your individual signed contracts and signed important reminder acknowledgement form back to the office as soon as possible. If you have any questions please feel free to drop me an email or give me a call at the office. Thanks again for your help and best of luck selecting animals for the MN Spring Special Sale!

Enclosures: Consignor Forms, Sale Contract, Selector's Invoice, **Important Reminder**